

ADVICEPAY FEE CALCULATOR: CALCULATE YOUR FEES WITH EASE

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Once you determine the best method for calculating fees, the next step is actually calculating fees for each client. Fee calculations can vary greatly, from basic flat fees to complexity based fees. However you're getting there, our fee calculator makes it easy to enter payment amounts accurately every time.

Creating a Fee Calculator

In your left sidebar, under the Tools heading, select Fee Calculator. Click New Calculator in the top right corner.

Tips for Creating a Fee Calculator:

Set minimum and maximum fees

If you determine all of your clients need to pay at least \$1,000/year for you to be fairly compensated for your value, you can set a minimum to ensure that's the lowest amount a client will be charged. The same works for maximums. Both of these are optional of course.

Enter dollar amounts as annual figures

When you send out a subscription with recurring payments, AdvicePay will automatically calculate the correct amount based on the frequency you choose.

Use Preview when building your calculator

This allows you to test your calculator as you're creating it. Users have expressed this is one of the most helpful features when they're learning how to use the tool.

Name	<input type="text" value="Hourly Rate"/>	
Description	<input type="text" value="For hourly planning"/>	
Annual Minimum/Maximum	Min <i>A value of 0 means no min fee.</i>	Max <i>A value of 0 means no max fee.</i>
	<input type="text" value="\$ 2,400"/>	<input type="text" value="\$ 0"/>
Permissions	<input type="checkbox"/> Allow all advisors to use this calculator	
Configuration	<input type="button" value="Preview"/>	



Using one of AdvicePay's template is a great place to start!

AdvicePay has four fee calculator templates built in! You can learn more about our different templates in our article, Fee Calculator Templates: Setup Guide. The four templates are:

1. Income + Net Worth
2. Complexity Based
3. Complexity + % of Assets
4. Flat Subscription

Common Templates to Create From Scratch

Hourly Templates

To create an hourly template:

1. Click New Calculator (top right) > Start from Scratch
2. Add Variable
 - o Type: Number
 - o Name: Total Hours
 - o Operator: Multiplication (X)
 - o Quantity: Your Hourly Charge

Type [ⓘ] Name [ⓘ] Operator [ⓘ] Quantity [ⓘ]

⋮ Number Total Hours x 150 ✕

3. Use Preview to test you calculator while creating it.

PREVIEW CALCULATOR [ⓘ]

FIELDS

Total Hours

Frequency

Total Payment
\$1,500.00

BREAKDOWN

Total Hours (10 * 150)	\$1,500.00
<hr/>	
Total	\$1,500.00



Tiered Services Templates

To create a tiered services template:

1. Click New Calculator (top right) > Start from Scratch

2. Add Variable

- Type: Dropdown
- Name: Tiered Service Offerings
- Click Add Option
- Option Name: Tier 1 Name
- Value: Annual Cost of Tier
- Click Add Option
- Option Name: Tier 2 Name
- Value: Annual Cost of Tier
- Continue until all tiers are added

Type ⓘ Name ⓘ Operator ⓘ

⋮ Dropdown ▼ Tiered Service Offerings Hide options

Option Name	Value	
Beginning Accumulation	\$ 2,400	✕
Mid-Accumulation	\$ 4,200	✕
Distribution Planning	\$ 6,000	✕

⊕ Add option

3. Use Preview to test you calculator while creating it.

PREVIEW CALCULATOR

FIELDS		BREAKDOWN	
Total Hours	Mid-Accumulation ▼	Total Hours	\$4,200.00
Frequency	Single Payment ▼		
Total Payment		Total	\$4,200.00
\$4,200.00			



Using Your Fee Calculator When Sending Payment Requests

As you're sending payment requests, you can use your fee calculators on the fly. On the Payment Details screen, select Use Fee Calculator.

1 Select Your Client 2 Payment Details 3 Review & Send

Credit Card ACH

Monthly Subscription

Payment Amount Use Fee Calculator

No matter how you determine fees, you can build a fee calculator to ensure you're able to quickly and accurately enter payment amounts. If you have any questions on building a calculator, please reach out to our wonderful team of Happiness Heroes at support@advicepay.com.

Save the Date! January 18th

Join the 5th webinar in our "How to Launch Fee-for-Service in 2023" series with a special A.M.A. (Ask me anything) with Bill Winterberg, CFP®.

